

Dr. Annu Popli

MHA, BHMS

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Career Objective

A healthcare professional with masters in Hospital Administration looking for challenging & promising career path in Healthcare and allied setup. Having around 7 years of experience in Healthcare sector, primarily working as a homeopathy consultant.

Credentials

- Masters in Hospital Administration from Sri Dev Suman University, Uttarakhand with 74.8%.
- BHMS (Bachelor of Homeopathic Medicine & Surgery) from Bharati Vidyapeeth, Deemed University, Pune.
- Post graduate Diploma in Holistic Nutritional Therapy from BSY, England.

Trainings/ Internships

- 5 months Internship with BLK Super Speciality Hospital, Karol Bagh, New Delhi.
 - Undergone a two months assessment project on “**Observations & Critical findings related to Bio-medical waste management practices in the hospital**”. This project was initiated to find out the effectiveness of bio-medical waste management processes by the Operations Department.
 - A part of team responsible to conduct **time motion study at In-patient and emergency departments**. The study was conducted for three months.
- 2 months Internship with Techno Group, New Delhi (a NABH consultancy firm)
 - Worked as Floor Co-ordinator at “Shishu Sadan – Children Clinic & Nursing Home” Janak Puri.

Professional Experience

Clinic Head/ Sr. Consultant

2004-2009

Dr. Batra’s Positive Health Clinic, South Ex., New Delhi

- As a **Clinic Head** responsible for
 - **Achieving sales targets**, coordinating with sales representatives, expanding new patient base, retaining the existing patients, relationship management with key patients, demand forecasting
 - **Performance monitoring**, on-boarding of new staff including consultants, setting up job expectations, setting up targets and KPI for consultants, feedback for individual performance appraisal.
 - **Floor management**, scheduling and roaster preparation, stock management, enforcing procedures and guidelines within clinic premises as set up by Head office
 - **Direct reporting to City Head**, monthly reporting to Regional Manager and senior management.
 - **Managing relationship with VIP/HNW/ famous personalities.**
- As a **Senior Consultant** responsible for treating referred & direct patients with Homeopathy. Overall patient base of the clinic was around 4000.

Self-practice

since 2013 till date

- Various charitable dispensaries and hospitals in West Delhi

Other Clinical Experience

- Worked under ICU, IICU & emergency medical services.
- Worked with renowned homeopathic consultant, Dr. Nigam in Pune, assisting in diagnosis and case studies of patients from 2003 to 2004.

Specializations

- Dermatological disorders like Acne, Psoriasis, Vitiligo, Ectopic dermatitis, Lichen Planus, Eczema.
- Trichology like Alopecia areata, male pattern baldness, female pattern baldness,
- Obesity control, GIT disorders
- Allergic disorders, Respiratory disorders, Asthma, Bronchitis, Sinusitis, Tonsillitis
- Hyperthyroidism and Hypothyroidism
- Cervical Spondylitis, Osteoarthritis
- Well versed in the area of Gynaecology & Obs. and female disorders
- Nutritional management & diet planning

Interest

Hospital Administration, Health Care, Public Health, Research and analysis related to healthcare field, Healthcare Quality Management, NABH, BMW Management, Homeopathy

Personal Details

Name:	Dr. Annu Popli
Marital Status:	Married
Residence:	A-67, Asha Park, Jail Road, Hari Nagar, New Delhi – 110018
Languages proficiency:	English, Hindi, Punjabi, Marathi
Registered with:	Board of Homeopathic System of Medicine, Govt. of NCT Delhi
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